



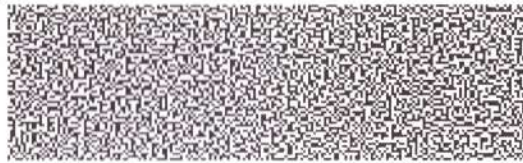
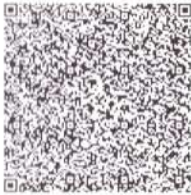
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Description : MEMORANDUM OF UNDERSTANDING  
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First Party : ALVAS INSTITUTE OF ENGINEERING AND TECHNOLOGY  
Second Party : MEDINI TECHNOLOGIES BANGALORE  
Stamp Duty Paid By : ALVAS INSTITUTE OF ENGINEERING AND TECHNOLOGY  
Stamp Duty Amount(Rs.) : 100  
(One Hundred only)



*Amma*  
Authorised Signatory  
For VANCE MATHEM V.V.S.S. Ltd.,  
MOODUBIDIRE-574 227

Please write or type below this line

## Memorandum of Understanding

This agreement is made on 05<sup>th</sup> Feb 2022



*Alva*  
Department of Civil Engineering  
Alva's Institute of Engineering & Technology



*Mallu*  
MEDINI TECHNOLOGIES, BENGALURU

## Memorandum of Understanding

This agreement is made on 05<sup>th</sup> Feb 2022



(Hereinafter referred to as the  
**Department of Civil Engineering**  
**Alva's Institute of Engineering & Technology**)

(Hereinafter referred to as the  
**MEDINI TECHNOLOGIES**)

The MoU is to support and accommodate the industry experts in academics to keep updated the needs of the industry to the upcoming generation regularly & on time. So, the gap between Industry & Academia will be bridged.

Now, this agreement witness as follows:

01. The **Department of Civil Engineering, Alva's Institute of Engineering & Technology** is an education institute conducting the technical programs as mentioned on the college website <https://www.aiet.org.in/>
02. The **MEDINI TECHNOLOGIES** is a registered company for design services & the School of Design. Working for many of the Pvt. and government organisations on their designs.  
**MEDINI TECHNOLOGIES** is also a Training, Certification & Academic partner of Autodesk, Bentley & Trimble SketchUp. And the **MEDINI TECHNOLOGIES** has also partnered with a PMI Global Registered Provider for Project Management.



03. **Medini Technologies** also have an MoU with **AICTE** for bridging Academia & Industry. Which in turn support the technical institutes for skill development and internships.
04. The **MEDINI TECHNOLOGIES** will support the **Department of Civil Engineering, Alva's Institute of Engineering & Technology** for bridging academia and industry by providing necessary software's of Autodesk & Bentley as the **MEDINI TECHNOLOGIES** is an Academic partner, which will support their students to accommodate themselves in the industry. All the details of software installations will be mailed by **MEDINI TECHNOLOGIES**, which can be used for any kind

Bridging Academia & Industry.

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of accreditations or inspections such as LIC, NAAC, NBA, COA etc., **Department of Civil Engineering, Alva's Institute of Engineering & Technology** permits **MEDINI TECHNOLOGIES** to handle all the communication relating to the software's which is from the above-mentioned companies. Both the party assures that the software installed by **MEDINI TECHNOLOGIES** will be used only by them **Department of Civil Engineering, Alva's Institute of Engineering & Technology & MEDINI TECHNOLOGIES**. By any chance no other organisation is authorized to use the software's.

05. Here-on both parties will be called as Digital **Education Partner** with which **Department of Civil Engineering, Alva's Institute of Engineering & Technology** permits **MEDINI TECHNOLOGIES** to conduct programs related to industry requirements.

06. To keep the MoU active, minimum 3 programs has to be conducted every year, this will build strong relation with industries, keep up to date students on latest trends and align the industry standards and build the brand of the students with their skills. The programs will bridge the gap between industry and academia.

**MEDINI TECHNOLOGIES** assures the quality industry-oriented program & will play a role of mentor for all kind of programs related to digitalisation, skill development, internships and placement services.

Programs include Training Program on BIM for Infrastructure, BIM for Construction, BIM in Architecture, Digital Transformation in Construction Industry, digital transformation in manufacturing industry, Product Design, Analysis, Software training etc.

**Duration, commercials and number of students (BE &M.TECH) involved for the training and other events will be discussed mutually and taken forward.**

07. **Department of Civil Engineering, Alva's Institute of Engineering & Technology** assures that no commercial projects or activities will be done by them on the software provided by **MEDINI TECHNOLOGIES**.

08. Both the parties make sure that they will not approach or recruit any employees of respective organization.

09. DURATION- The duration of this Agreement shall be for the period of **4years** from Jan 2022 to Jan 2026. If not renewed or amended after 4 years, in writing the same shall be considered as expired or terminated.

10. **MEDINI TECHNOLOGIES** will accommodate itself to formulate the curriculum, programs & evaluations, which will support the department for internships, placements & self-branding of the students. All the programs planned will be concerning the need of the industry.

Benefits are mentioned in Annexure-I.

11. **Department of Civil Engineering, Alva's Institute of Engineering & Technology** will assign a Co-Ordinator for regular interaction and program functioning.

This has to be given by HoD on letterhead of Civil Engineering Department.

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Name:  
Designation:  
Contact Details: Phone No:  
Email ID:  
Any changes in this will be intimated in a letter or mail in future also.

12. Mr. Pradeep Kallur, Managing Director, MEDINI TECHNOLOGIES, who is even a member of NEAT, AICTE for evaluation, will be the mentor and Digital Program Coordinator for the complete program at the **Department of Civil Engineering, Alva's Institute of Engineering & Technology.**

The institute will assign a mail ID for the complete set of program, so the licenses and all the communication will be run through the same email id with cc to the college coordinators and head. Medini assures that, it will not be used for any other purpose apart from the programs mentioned in this MoU. (Example: [map@iitbbs.ac.in](mailto:map@iitbbs.ac.in), where map stands for Medini Academic Partner).


13. Any alteration, addition or modification on this agreement shall be in writing and signed by both the parties.


Addressed to:


<b>Department of Civil Engineering, Alva's Institute of Engineering &amp; Technology</b> Department of Civil Engineering Shobhavana Campus, AIET 574225 <a href="https://www.aiet.org.in/department/civil-engineering/">https://www.aiet.org.in/department/civil-engineering/</a>	<b>MEDINI TECHNOLOGIES</b> #2943/E, Opp Maruti Mandir, Service Road, Maruti Complex Vijayanagar. Bengaluru 560040 Karnataka, INDIA Ph:080-23301005 <a href="http://www.medini.in">www.medini.in</a>
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14. The parties hereto acting themselves or through representatives duly authorized, have caused this agreement to be signed in their respective names as of the day & year written above.

  
Er. Pradeep Kallur  
Managing Director  
MEDINI TECHNOLOGIES

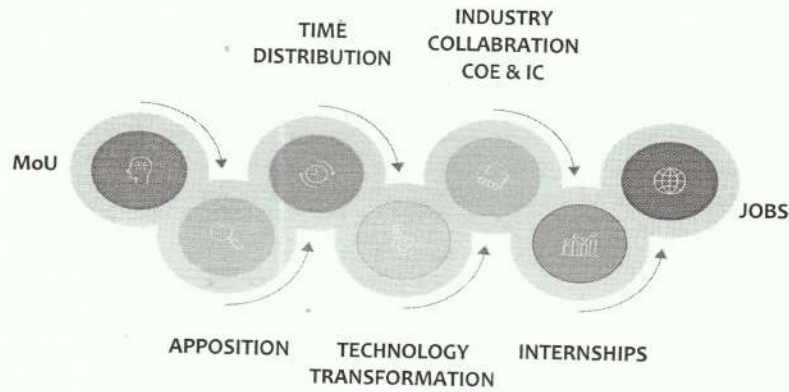
  
Er. Abhinandan Kabbur  
Director  
Medini Technologies

  
Er. Mohan Kumar K  
Head Operations India  
MEDINI TECHNOLOGIES

  
Principal  
Alva's Institute of Engineering & Technology,  
Moodbidri

  
Head of Department  
Department of Civil Engineering  
Alva's Institute of Engineering & Technology,  
Moodbidri

PRORGRAM FLOW CHART:



01. Once an MoU signed we will start working on skill development on digital transformation required for the industry. Which will support for Internships and placements.

02. After successful completion of one year we shall go for CoE Center of Excellence,

- ✓ Lab setup to connect with professionals and other institutes to bridge an connectivity of multidisciplinary study.
- ✓ Will be part of Autodesk & Bentley
- ✓ Industry oriented training to in-house and outside students.
- ✓ Academic Projects and Internships

03. Incubation Center- A Space for Innovation & Startup.

A space for research, industry and startup teams to collaborate, experiment, and build projects or prototypes. The workshop and studio provide areas for experimenting the innovation using more than 100 products.

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## ANNEXURE II

Work with knowledgeable instructors in quiet classroom settings utilizing sample projects and exercises that emphasize real-world, practical applications

From MEDINI TECHNOLOGIES:

- ✓ College will be a part of all the activities conducted by MEDINI TECHNOLOGIES
- ✓ Students will have a consideration towards memberships with Medini and other joint collaborations
- ✓ Authorized Academic Partners deliver quality professional training from Autodesk Certified Instructors and industry experts to students, educators and customers.
- ✓ Regular updates of new technology in industry
- ✓ Involvement of lecturers in different kinds of activities which will improve their knowledge by meeting different industry people.(FDP, MEET etc)
- ✓ Get a copy of software with license
- ✓ Support for curriculum projects
- ✓ Support for internships
- ✓ Develop your skills with sample projects and exercises that emphasize real-world applications
- ✓ Choose a class at the most appropriate skill level to meet your needs
- ✓ Meet at a time convenient for you, or sign up for custom, on-site training
- ✓ Earn a valuable certificate of completion that's recognized in your profession
- ✓ Validate your product knowledge by getting Autodesk Certified when you take a certification exam at a participating ATC test delivery facility

### Stand out with an Autodesk Certification

- ✓ Earn an industry-recognized credential that helps prove your skill level and can get you hired.
- ✓ Accelerate your professional development and help enhance your credibility and career success.
- ✓ Validate your skills and join an elite team of Autodesk Certified professionals.
- ✓ Display your Autodesk Certified certificate, use the Autodesk Certified logo, highlight your achievement and get noticed by listing your name in the Autodesk Certified Professionals database

### Autodesk Academic Partner

Autodesk Academic Partners help your educational institution shape the future of design and engineering education with training and support tailored to your academic program.

### Product support

Academic Partners use their knowledge of education and learning to help you select the right software tools for your needs, including hands-on support, which enables integration of the technology into your curriculum.

### Project-focused training

Academic Partners provide sample projects and coursework to help you validate your skills, boost career opportunities, and build your experience through a project-focused learning experience.

### Professional and student development

Partners can help students and educators assess and validate their skills through industry-recognized certifications. We can help you build a pool of on-campus educator and student experts in design.

### Bentley Institute Product Training Partner

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Bentley Institute Product Training Partners are highly qualified to deliver learning opportunities on Bentley's solutions, for industry and academic users in their designated territory. Product Training Partners provide continuous learning opportunities for professionals, supporting career growth and adaptability to the changing needs of their organization and industry. Product Training Partners also help prepare students with the technology skills needed by industry, so they are better equipped for careers as the world's future infrastructure professionals.

**Trimble SketchUp Training & Sales Partner.**

- Trimble is a leading provider of advanced location-based solutions that maximize productivity and enhance profitability. Trimble serves a variety of industries including agriculture, engineering and construction, transportation and wireless communications infrastructure. SketchUp is currently used by millions of users annually—ranging from architects to engineering and construction firms to building and design professionals—for designing, modeling and visualizing projects. The course is designed with customized syllabus as per the industry. These courses, with a bucket of knowledge, will improve efficiency of the user.

